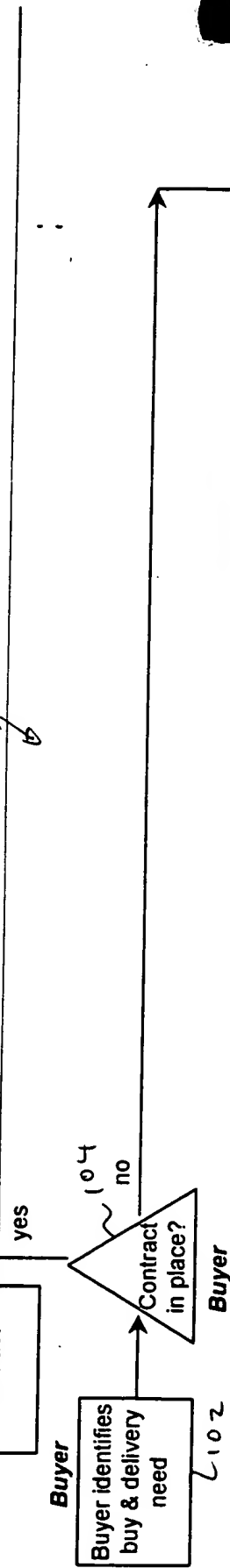


FIG 1A

100

106



RFQ-Bid Cycle

RFQ-Bid Cycle/Prep



112

108

Buyer

Approved?

no

yes

Buyers

Identify suppliers

ME / SQE

Pre-Approved suppliers (secrecy agreement)

Note: Often stick to qualified or domestic suppliers

Mail or e-Mail RFQ

ME / SQE

Technical and Exception Reviews, AR

Bids Trickle In

Average 10 business days after RFQ

Prepare RFQ (CTQ's)

Required Data

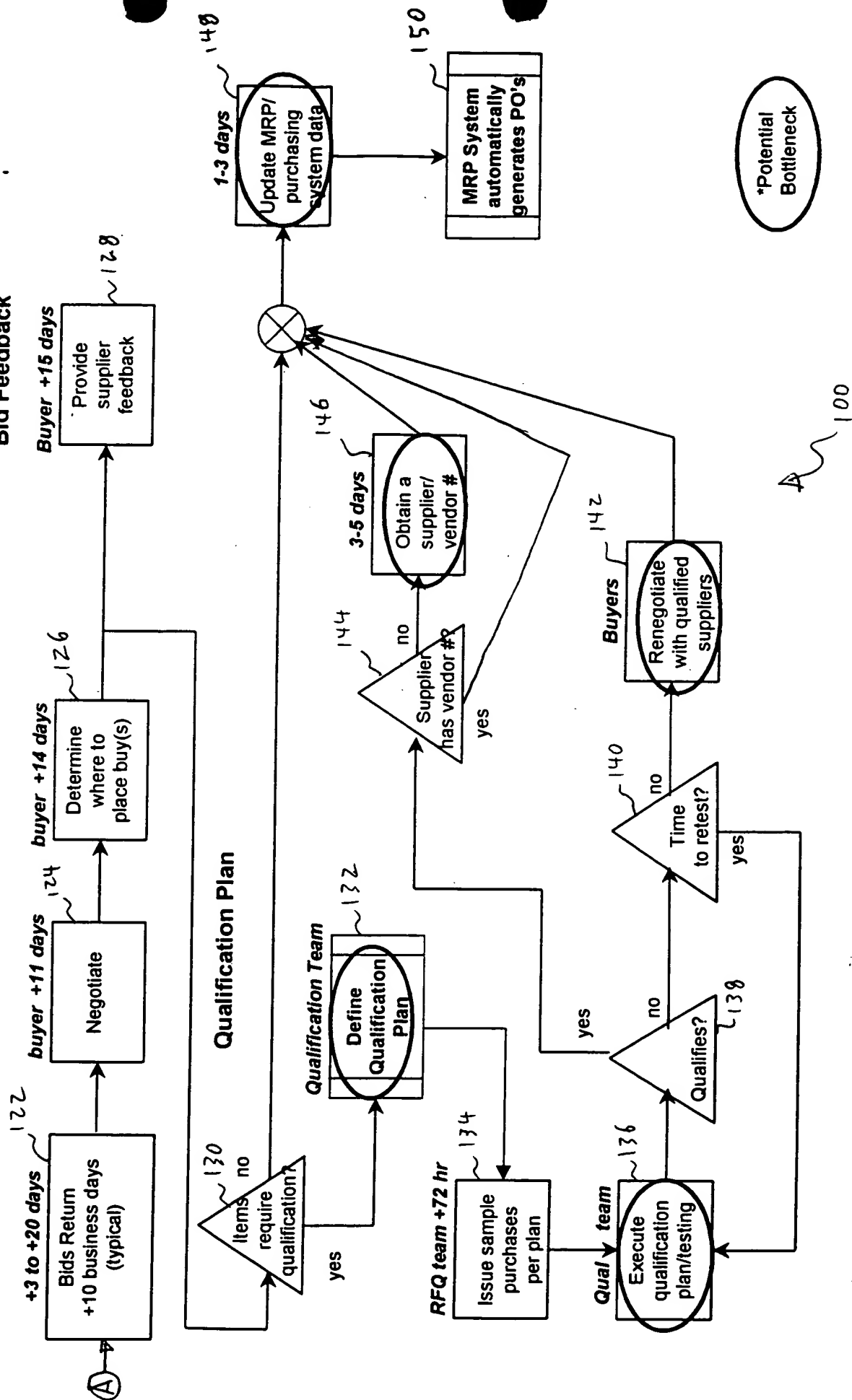
No review for completeness, often use only domestic suppliers

If only using domestic suppliers, export license is either not required or has already been addressed.

Initial Process - Prior Art

(Page 1 of 2)

Bid Feedback



FOEOTFO" 22045260

Back

Forward

Stop

Refresh

Home

Search

Favorites


History

Channel

Fullscreen

Mail

Print

Address  http://nyschi1opsge.sch.ge.com/communities/global_sourcing/auctions_system/rfq_edit.jsp

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events


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[Contact Us](#)

RFQ DETAILS

Paula Duell, Fri Jun 23 08:33:31 EDT 2000

Auction: P00040, Test 301

Dear Paula Duell,

The RFQ Details and Auction Specifics were successfully updated in the database.

Now you will need to complete step 4 in order to have the auction setup process completed. Continue to the Supplier Selection.

Please click here to continue with the Step 4 (Add Suppliers).

302

304

306

380

Gatekeeper: Niraj Khurana | Webmaster: Bernardo Tiburcio

Page Last Modified: Tuesday May 30 2000

FIC 3

TOEOTO" 22045260

Back

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Address  http://nyschil0psge.sch.ge.com/communities/global_sourcing/auctions_system/addsupplier.jsp?auction_id=40

news & info

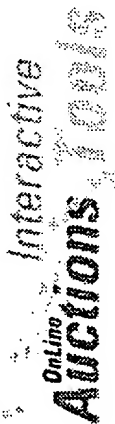
events

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library

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ADD SUPPLIER TO AUCTION


Paula Duell, Fulfillment BB, Fri Jun 23 08:34:59 EDT 2000

Auction: P00040, Test 301

No Suppliers are currently invited to this Auction

Enter Supplier Name: 402

OR Enter Supplier Number. 306

 406

Ability to search by supplier name.

ability to search by supplier number.

400

FIG 4

FOEOTD' 204560

Address: http://myschl10psge.sch.ge.com/communities/global_sourcing/auctions_system/addsupplier.jsp	
news & info	events
tools & training	library
business units intranets	functional.com
global sourcing	
Interactive Auctions Tools	
ADD SUPPLIER TO AUCTION	
Paula Duell, Fulfillment BB, Fri Jun 23 08:35:26 EDT 2000	
Auction: P00040, Test	
No Suppliers are currently invited to this Auction	
Select Supplier Name :	Softtek 2
	Softtek 2
	Other (add new supplier to DB)

Fig 5

500

FOOT" 2045460

Address: http://nyschi10psge.sch.ge.com/communities/global_sourcing/auctions_system/addsupplier.jsp	
news & info	events
tools & training	library
business units	intranet
functional commu	
global sourcing	
Contact Us	
ADD SUPPLIER TO AUCTION	
Paula Duell, Fulfillment BB, Fri Jun 23 08:36:06 EDT 2000	
Auction: P00040, Test	
No Suppliers are currently invited to this Auction	
Please choose a Contact Person for Softtek 2	
<input checked="" type="radio"/> Sandra Guendulain ~ 602	
<input type="radio"/> Other: ~ 603	
First Name: ~ 604	Title: ~ 610
Last Name: ~ 606	Phone: ~ 612
Fax: ~ 608	E-mail: ~ 614
add supplier	

Choose the supplier contact.

304 306

620

Fig 6

600

Add Supplier Screen with Pole Pull-Down

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events
tools & training
library
business units intranet
functional communities
inside GEPS

Global Sourcing
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gepspower.com
search
helpdesk

E-Auctions System Management

Version 1.0A

Kathy Coffman, E-Auctions BlackBelt, Mon Nov 06 09:57:58 EST 2000

ADD NEW SUPPLIER

304 ~ home ~ logoff ~ 306

Bring Supplier from Oracle ~ 1002

*Supplier Name ~ 402

Supplier Code ~ 404

*Pole ~ 702

*Country ~ 704

Web Site ~ 706

Supplier Contact #1

First Name ~ 604 Last Name ~ 606

Title ~ 610 Phone ~ 612

Fax ~ 608 E-Mail ~ 614

Supplier Contact #2

First Name ~ 604 Last Name ~ 606

Title ~ 610 Phone ~ 612

Fax ~ 608 E-Mail ~ 614

*Secrecy Agreement ~ 902

*GE Approved ~ 904

Businesses with previous experience with this supplier:

☐ EP-CASE/MSD

☐ EP-EPE

☐ EP-Gas

☐ EP-Glegg ~ 910

*White Paper ~ 906

*Integrity Compliance Document ~ 908

~ 700

Fig 7

Add Supplier Screen with Asian Countries Pull-Down

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events

tools & training

library

business units intranets

functional communities

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inside GEPS

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E-Auctions System Management

Version 1.0A

Kathy Coffman, E-Auctions BlackBelt, Mon Nov 06 09:57:58 EST 2000

ADD NEW SUPPLIER

home logoff 306

Bring Supplier from Oracle 1002

*Supplier Name 402

Supplier Code 404

*Pole Asia 702

*Country 704

Web Site

Supplier Contact #1

First Name

Title

Fax

Supplier Contact #2

First Name

Title

Fax

Last Name

Phone

E-Mail

*Secrecy-Agreement 902

*GE Approved 404

Businesses with previous experience with this supplier:

☐ EP-CASE/MSD

☐ EP-EPE

☐ EP-Gas

☐ EP-Glegg

☐ 910

*White Paper 906

*Integrity Compliance Document 908

700

Fig 8

Add Supplier Screen - Bottom

Supplier Contact #2

First Name 604 Last Name 606
 Title 610 Phone 612
 Fax 603 E-Mail 614

*Secrecy-Agreement ☐ 902 *White Paper ☐ 906
 *GE Approved ☐ 904 *Integrity Compliance Document ☐ 908

Businesses with previous experience with this supplier:

☐ EP-CASE/MSD ☐ EP-EPE ☐ EP-Gas ☐ EP-Glegg ☐ Energy Services
☐ EP-Hydro ☐ EP-PPE ☐ EP-Steam/Gen ☐ JNF ☐ 910
☐ GE X-Business ☐ GENE ☐ SSEP
☐ Nuovo Pignone ☐ Power Systems

This supplier has the potential to provide:

☐ All Business Commodities ☐ All Commodities ☐ All Direct Material
☐ BC-Capital Expenditures ☐ BC-Chemicals ☐ BC-Contract Services
☐ BC-EHS ☐ BC-Engineering Services ☐ BC-Facilities ☐ BC-MRO-All Other ☐ BC-Software Services
☐ BC-Logistics ☐ BC-MRO-Abrasives ☐ BC-Office Technology ☐ BOP
☐ BC-MRO-Cutting Tools ☐ BC-Utilities ☐ Electrical
☐ BC-Tooling/Fixtures ☐ Direct-All Other ☐ Investment Castings
☐ Combustion ☐ Global Logistics - Routing Center ☐ Piping/Valve
☐ Generators ☐ Mechanical & Fluid Systems ☐ Structural Components - Cast & Fab
☐ Machined Forgings ☐ Structural Components (Cast & Fab)
☐ Raw Materials ☐ Structural Components - Sand Castings


Save 914

700

Fig 9

Import Supplier (from Purchasing System) Screen

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events
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business units intranets
functional communities
inside GEPS


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helpdesk

E-Auctions & System Management

Version 1.0A

Kathy Coffman, E-Auctions BlackBelt, Mon Nov 06 10:00:38 EST 2000

Bring Supplier from Oracle

Enter Supplier Name:

Find

1004

next

Gatekeeper: Nirej Khurana Webmaster: Bernardo Tiburcio

Page Last Modified: Friday September 29 2000

SUPPLIER INFO

home

logout

304

306

1000

Fig 10.

TOEOTO" 2045260

Import Supplier (from Purchasing System) (continued)

news & info

events

tools & training

library

business units intranets

functional communities

inside GEPS

Global Sourcing

test

ge.com

gepower.com

search

helpdesk

E-Auctions System Management

Version 1.0A

Kathy Coffman, E-Auctions BlackBelt, Mon Nov 06 10:01:08 EST 2000

Bring Supplier from Oracle

Select supplier Name:

<input type="checkbox"/>	HITACHI AMERICA LTD
<input type="checkbox"/>	HITACHI POWER SYSTEMS
<input type="checkbox"/>	HITACHI SEIKI USA, INC
<input type="checkbox"/>	HITACHI, LTD
<input type="checkbox"/>	HITCHCOCK INDUSTRIES INC.
<input type="checkbox"/>	HITCHINER MANUFACTURING CO., INC.
<input type="checkbox"/>	HITEC CORP
<input type="checkbox"/>	HITRAN

SUPPLIER INFO

[home](#)

[logoff](#)

304

306

1006

[next](#)

406

do Tiburcio
2000

1000

Fig 11

Import Supplier (from Purchasing System) (continued)

Kathy Coffman, E-Auctions BlackBelt, Mon Nov 06 10:01:29 EST 2000

[home](#) [logout](#) 306

[Bring Supplier from Oracle](#)

*Supplier Name 402

Supplier Code 404

*Pole

*Country

Web Site

Supplier Contact #1

First Name Last Name

Title Phone

Fax E-Mail

Supplier Contact #2

First Name Last Name

Title Phone

Fax E-Mail

*Secrecy Agreement

*GE Approved

*White Paper

*Integrity Compliance Document

Businesses with previous experience with this supplier:

- | | | |
|--|--|--|
| <input type="checkbox"/> EP-CASE/MSD | <input type="checkbox"/> EP-Gas | <input type="checkbox"/> EP-Glegg |
| <input type="checkbox"/> EP-Hydro | <input type="checkbox"/> EP-Steam/Gen | <input type="checkbox"/> Energy Services |
| <input type="checkbox"/> GE X-Business | <input type="checkbox"/> GNF | <input type="checkbox"/> JNF |
| <input type="checkbox"/> Nuovo Pignone | <input type="checkbox"/> Power Systems | <input type="checkbox"/> SSEP |

This supplier has the potential to provide:

- | | |
|---|---|
| <input type="checkbox"/> All Business Commodities | <input type="checkbox"/> All Direct Material |
| <input type="checkbox"/> BC-Capital Expenditures | <input type="checkbox"/> BC-Contract Services |
| <input type="checkbox"/> BC-EHS | <input type="checkbox"/> BC-Facilities |
| <input type="checkbox"/> BC-Initiation | <input type="checkbox"/> BC MDO All Other |

700

Fig 12

Search by Supplier (User Supplier List)

news & info

events

tools & training

library

business units intranets

functional communities

inside GEPS

Inside GEPS

Global Sourcing

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geps.com
search
helpdesk

E-Auctions System Management

Version 1.0A

Kathy Coffman, E-Auctions BlackBelt, Mon Nov 06 10:02:19 EST 2000

Supplier Name

NO RECORDS FOUND

MY SUPPLIERS

[home](#) [logout](#)

[Supplier Web Site](#)

Search for

where the

is like

1302

1304

1306

1308

R 1300

Fig 13.

E-Auctions & System Management

Version 1.0A

Kathy Coffman, E-Auctions BlackBelt, Mon Nov 06 09:53:41 EST 2000

Auction: P01026, Hydro Wicket Gates

<u>General Info</u>	<u>RFQ Info</u>	<u>Auction Setup</u>	Suppliers	<u>Bidding Details</u>	<u>PO Schedule</u>	<u>PO Placement</u>
----------------------------	------------------------	-----------------------------	------------------	-------------------------------	---------------------------	----------------------------

SUPPLIER CONTROL

Suppliers Invited	Winner	Owner Auth.	GCL Auth.	Send e-Mail	Supplier Name	
1414		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	PT Barata Indonesia/Baltec	1410
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Uttar Pradesh (UP) Steel	1412
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	PT Texmaco	
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Kvaerner IMGB	
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	CANADIAN STEEL FOUNDRIES LTD.	
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Bharat Heavy Electricals Ltd.	
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	LG cable	
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	MANOIR INDUSTRIES	
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Skoda	
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Canada Alloy Castings	
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Lokomo Steels	

	invite suppliers		
Suppliers invited	1408	1410	2141
			1421
			1427

Supplier Contact Pole 1406

Supplier Contact

Supplier Contact

E Sunarno
Rajesh Ahluwalia
Krishnan Sridhar
Frank Fisher
Alain Désilets
P.R. Shriram
Dae Jin Chun
Bertrand Cailliet
Tomas Aloy
Robert Leocese
Timo Norasto

Pole
Asia
Asia
Asia
Europe
BOW
Asia
Asia
BOW
Europe
BOW
BOW

invite suppliers

RFQ E-Mail for Suppliers

1420

9/14

914

Fig 14

Address: http://myschil0psge.sch.ge.com/communities/global_sourcing/auctions_system/auction_edit.jsp?auction_id=40

Comments:

(Quell, P - 6/23/2000) This is a test.

1506

the auction owner can approve a supplier; others can "suggest".

RFQ Details 1420

RFQ Status: In Process

1502

Suppliers Invited

Winner 1414

Auth. 1408

Supplier Name Softek 2

Supplier Contact Sandra Guendulain

1402

1404

add/remove suppliers

Pole Asia

Bidding Reports

PO Placement

1510

1504

1508

914

save

Assign Task to:

<input type="checkbox"/> Auction Owner	Message:	Due Date:	(mm/dd/yyyy)
<input type="checkbox"/> Business Rep.	Message:	Due Date:	(mm/dd/yyyy)
<input type="checkbox"/> Global Commodity Leader	Message:	Due Date:	(mm/dd/yyyy)
<input type="checkbox"/> Fulfillment BB	Message:	Due Date:	(mm/dd/yyyy)
<input type="checkbox"/> Poles Rep.	Message:	Due Date:	(mm/dd/yyyy)
<input type="checkbox"/> Auction Setup Team	Message:	Due Date:	(mm/dd/yyyy)
<input type="checkbox"/> Email	Message:	Due Date:	(mm/dd/yyyy)
<input type="checkbox"/> Email	Message:	Due Date:	(mm/dd/yyyy)

1500

Address  http://nyschi10psge.sch.ge.com/communities/global_sourcing/auctions_system/po_schedule.jsp?auction_id=40

Contact Us

Interactive Auctions Tools

PO PLACEMENT

Paula Duell, Fulfillment BB, Fri Jun 23 11:53:03 EDT 2000

304 ~ 306

Add additional PO details.

PO's already placed for this Auction: None

 1602

YTD Total PO Placement: 0

YTD Realized Savings(%): 0

If POs have not been placed, please update the PO Placement Schedule below:

Overdue:	<input type="text"/>	1606
Jun 2000:	<input type="text"/>	1604
Jul 2000:	<input type="text"/>	1604
Aug 2000:	<input type="text"/>	1604
Sep 2000:	<input type="text"/>	1604
Oct 2000:	<input type="text"/>	1604
Nov 2000:	<input type="text"/>	1604
Dec 2000:	<input type="text"/>	1604
Jan 2001:	<input type="text"/>	1604
Feb 2001:	<input type="text"/>	1604
Mar 2001:	<input type="text"/>	1604
Apr 2001:	<input type="text"/>	1604
May 2001:	<input type="text"/>	1604
Beyond:	<input type="text"/>	1608

Comments:

 914

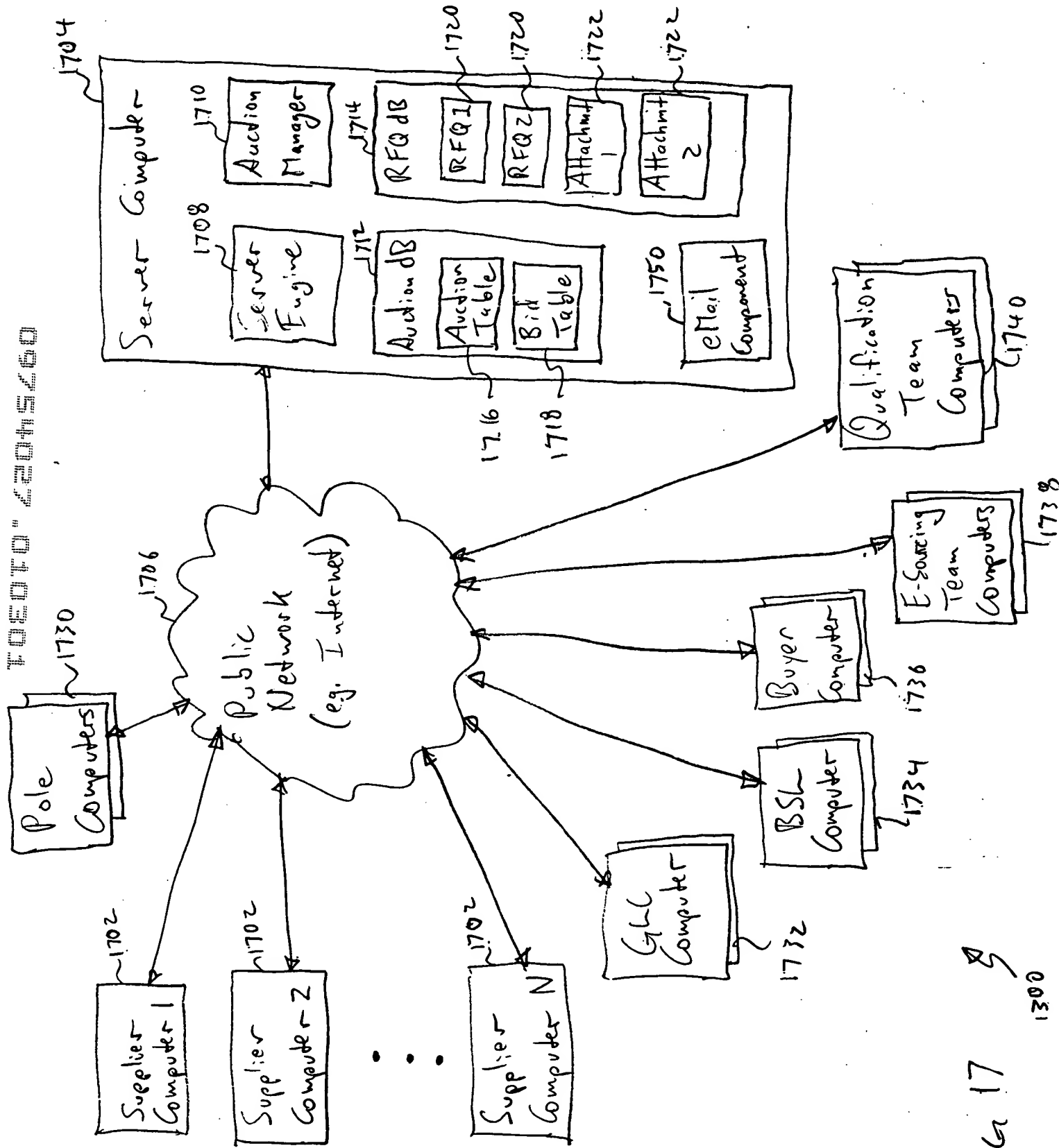


Fig 17

09754027-010304

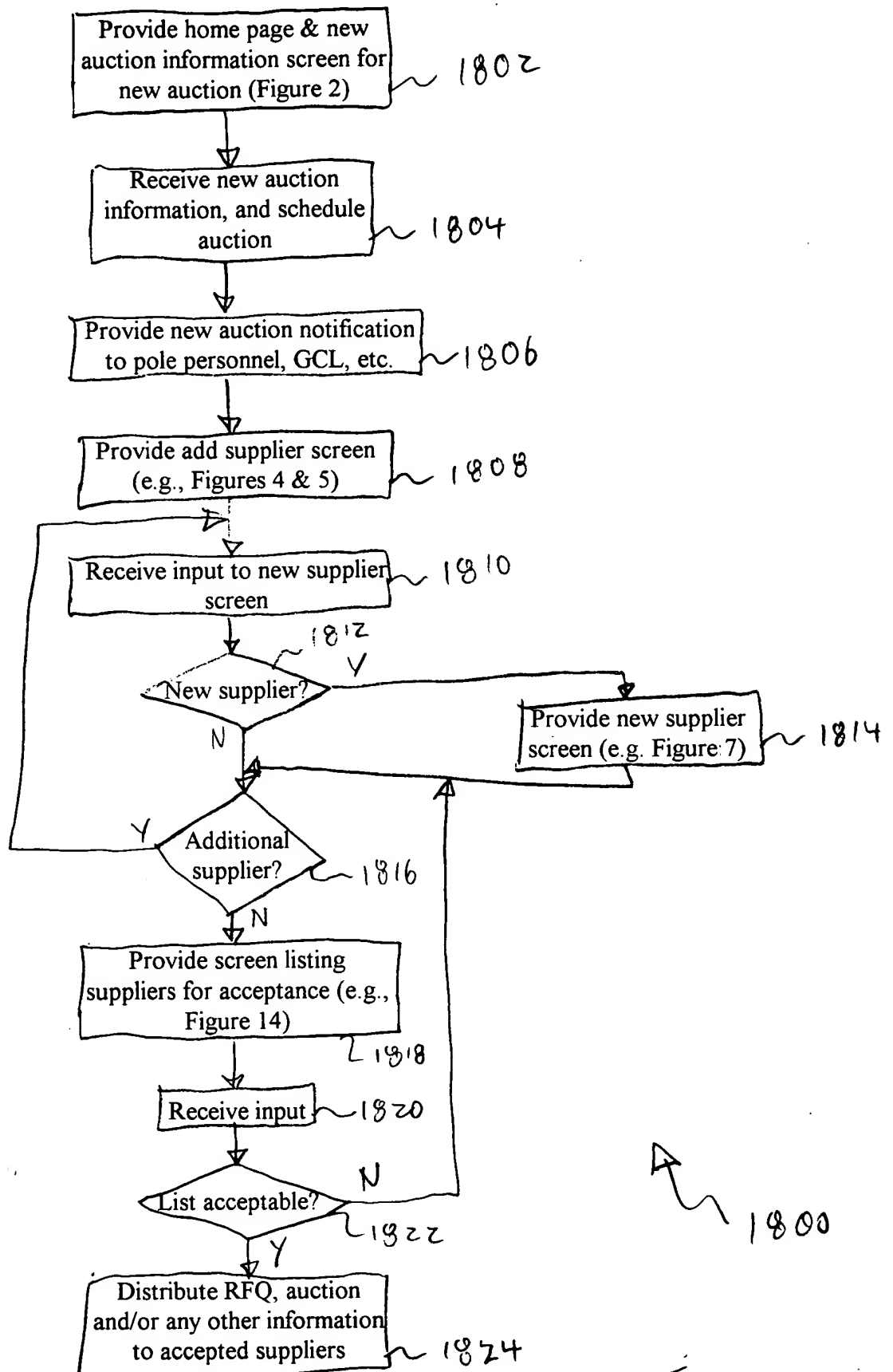


FIG 18